

## Radio Sales Executive

Newsweb Radio Company (WCPT 820 AM) is one of the last independently owned radio stations in the country and Chicago's only **Progressive** talk radio station.

We are seeking a highly motivated **Radio Sales Executive** to generate revenue for the station through on-air advertising, radio advertising packages, and sponsorship of programs by establishing long-term business relationships with new clients, maintain and nourish current business relationships, and sell advantageous benefits of the stations.

The incumbent of this role passionately believes in the progressive mission, celebrates inclusion, appreciates our unique platform, maintains an understanding of local and national politics, and would enjoy representing Newsweb Radio Company (WCPT 820 AM) by selling our weekday and weekend program lineup to include Santita Jackson, Stephanie Miller, Thom Hartmann, Joan Esposito, Hal Sparks, Dick Kay and Out Chicago.

Job Type: Independent Contractor/ Full or Part-Time

Compensation: Commission

Experience: Prior sales and radio experience preferred, not required. Strong written and oral communication skills. Requires a fully insured personal vehicle and valid driver's license.

Location: Chicagoland area

Please email your resume to [jobs@wcpt820.com](mailto:jobs@wcpt820.com). No phone calls please.

**Newsweb Radio Company is an equal opportunity workplace and is an affirmative action employer.**